

Suresh Angadi Education Foundation's ANGADI INSTITUTE OF TECHNOLOGY AND MANAGEMENT DEPARTMENT OF MBA

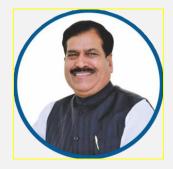
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AITM MBA MIRROR A QUARTERLY NEWSLETTER Volume II Issues II

VOLUME II ISSUE II

Founder Chairman of Suresh Angadi Education Foundation Late Shri Suresh Angadi ji



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EDITORIAL-IN-CHIEF



Dr. Suryakumar N. Khanai Director, MBA AITM

MESSAGE FROM THE ADMINISTRATOR, SAEF

We all know that preparing the new generation for knowledgeable society is crucial for any educational institution. We must give our students the skills with which they find a way in their career. To fulfill this mission, SAEF is determined and committed in creating the capacities required among the students, such as the capacity for creativity and innovation, the capacity to use latest technology, the capacity for entrepreneurial leadership and the capacity for moral education.We all know that mere learning and gathering of information is not enough to succeed in life, it is the humility in one's achievements, that makes one a great person. SAEF will cultivate amongst students those values that will make you stand out in the crowd and impart the wisdom of being and becoming not only a successful person, but also a great human being.

Happy to know that Department of MBA is presenting its quarterly E-Newsletter "AITM MBA MIRROR".

With Best Wishes,

Shri Raju Joshi

Administrator, SAEF.

MESSAGE FROM THE PRINCIPAL & DIRECTOR, AITM

Dear Readers

Greetings and Welcome to SAEF's Angadi Institute of Technology and Management!

An Institute is assessed on the basis of the academic ambiance and outcome of the system in terms of performance and achievements of the students, staff, research, innovation, placements and results. SAEF's AITM has been known for its academic credentials coupled with holistic growth in all directions. The new generation of competent minds must imbibe knowledge and practically they should comprehend the art of balancing technical, managerial, communication and interpersonal skill sets. The institute has achieved a series of milestones with the help of brilliant students, dedicated staff and encouraging Management. We promise a wonderful experience of rich academic and excellent facilities coupled with professional practices blended with an affectionate concern for our students.

Department of MBA at AITM is releasing its Volume II and Issue II of "AITM MBA MIRROR" a quarterly E-Newsletter. This document portrays the activities of the department which are conducted for the holistic development of students.

Wishing the readers "ALL THE BEST"

Dr. Anand Deshpande Principal & Director, AITM.

MESSAGE FROM THE DIRECTOR, MBA

Dear Valued Stakeholder...

It is indeed a great pleasure to present the second issue of volume two "AITM MBA MIRROR" a quarterly E-Newsletter of MBA@AITM.

The management education requires a shift in understanding of the concept of wisdom. Learning involves continuous and constant unlearning and relearning and thus the minds must be trained to constantly relearn and evolve. Acquiring soft skills, communication and presentation skills are the need of an hour to meet the requirements of the corporate world. MBA@AITM strives to impart a blend of all these skills to foster the career of every management student. Students are a part of a learning ecosystem at MBA@AITM where learning is a continuous process inside and outside the classrooms.

The aim of publishing "AITM MBA MIRROR" a quarterly E-Newsletter is to demonstrate that faculty members at MBA@AITM are committed to providing high-quality academic rigor and creating learning ecosystem for students. I feel honoured to present the accomplishments of MBA@AITM in the last three months. Needless to mention that all activities, academic or value additions are objective oriented and focused on holistic development of students.

Happy Reading!!!

Dr. Suryakumar N. Khanai Director, MBA

MESSAGE FROM EDITORS

Greetings !!!

It is indeed a great honor to present the Volume II and Issue II of "AITM MBA MIRROR" a Quarterly E-Newsletter of Department of MBA. This E-Newsletter covers academics, value additions, alumni talk, placements, students corner etc.

We express our sincere gratitude to Dr. Spoorti Patil Director, SAEF for giving the consent for publishing the highlights of MBA@AITM amongst all the stakeholders.

We also extend our sincere thanks to Shri Raju Joshi, Administrator SAEF and Dr. Anand Deshpande, Principal & Director AITM for their valuable support in bringing this issue.

We would like to thank Dr. Suryakumar N. Khanai Director of Department of MBA for his continuous encouragement and support.

We thank faculty colleagues and students for their everlasting support throughout the creation of this edition.

We hope the readers will enjoy reading !!!

EDITORIAL TEAM

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SAEF'S AITM AT GLANCE

Suresh Angadi Education Foundation's (SAEF), Angadi Institute of Technology & Management (AITM) was established in the year 2009. AITM offers seven under-graduate Bachelor of Engineering (B.E) courses in Artificial Intelligence & Data Science, Robotics & Automation Engineering, Civil Engineering, Computer Science & Engineering, Electronics & Communication Engineering, Electrical & Electronics Engineering, and Mechanical Engineering. AITM offers post graduate courses in Master of Business Administration (MBA) specialization in Marketing, Finance and Human Resource Management, Master of Computer Application (MCA), Master of Technology (M.Tech.) in Production Engineering & System Technology (Mechanical Engineering) and Waste Management, Health & Safety Engineering (Civil Engineering). AITM also offers Diploma courses in Civil Engineering, Computer Science & Engineering, Electrical & Electronics Engineering Six departments have been recognized by VTU as Ph.D. research centers to conduct research work.

AITM stands as a symbol of educational excellence, inspiring students to reach new heights, encouraging them to embrace the endless possibilities that engineering has to offer and providing a holistic learning environment that nurtures students' overall development.

ABOUT MBA@AITM

Department of MBA at SAEF's AITM was established in the year 2009 with a vision of nurturing rural talent and producing competitive managers in all functional areas of management. MBA@AITM offers two years full time Master of Business Administration (MBA) program, which is approved by AICTE New Delhi and affiliated to Visvesvaraya Technological University Belagavi.

MBA@AITM is moving ahead in its journey with a sheer vision of "Leveraging human potential in management students through transformational leadership and contemporary skill sets to meet global challenges".

MBA@AITM is planning various activities for the students through out the year for the holistic development of students. The activities are designed in different specializations with an objective to give pragmatic experience to the students. The events such as:

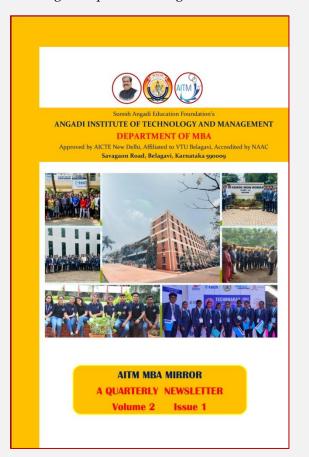
- 1. I A Tests, Assignments, Presentations and Live Projects as CIE Components.
- 2. Guest Lectures.
- 3. Workshops.
- 4. Study/Industrial Visits.
- 5. Management Aptitude Test To Establish Rapport.

RELEASE OF AITM MBA MIRROR, A QUARTERLY E-NEWSLETTER VOLUME II ISSUE I

The Department of MBA at AITM has been flamboyant ever since its inception. Conducting the events such as intellectual talks, study/industrial visits research and consultancy assignments are the hallmarks of the department. The purpose of publishing this quarterly E-newsletter is to broadcast the achievements of the staff, students and alumni, events organized, participation in various competitions and prizes won by the faculties and students. Students contribution in the newsletter in the form of poem, short story, message to the upcoming budding management graduates. The newsletter also broadcast an interview with successful Entrepreneur.

AITM MBA MIRROR, Volume II Issue I was released by the students and faculty members of Department of MBA at AITM. This issue captured various events, industry interactions, research initiatives and faculty achievements in the Department of MBA from January 2023 to March 2023.

The newsletter also captured an interview with Mrs. Priya Puranik, Founder of Kuteera Herbal Products and Leading Entrepreneur, Belagavi.



AITM MBA MIRROR A QUARTERLY E- NEWS LETTER

GRADUATION DAY AT SAEF'S AITM

SAEF's Angadi Institute of Technology and Management, Belagavi organized "Graduation Day" for the Final Year students of all departments on 19.05.2023.

Mr. Chaitanya G. Kulkarni, Managing Director, CGK Constructions and Real Estate Pvt. Ltd was the Chief Guest for the function. The function was presided by Smt. Mangal Angadi, Member of Parliament and Chairperson, SAEF, Belagavi. Chief Guest Mr. Chaitanya Kulkarni in the graduation speech said that students to take upon the challenging career in life and to excel in it. Smt. Mangal Suresh Angadi wished all the final year students great success in their life, advised them to inculcate humanitarian values like wisdom, compassion, courage, humility and integrity. Dr. Anand Deshpande Principal & Director of AITM addressed the students and motivated them to reach greater heights and to follow the philosophy of Founder Chairman of SAEF, Late. Dr. Suresh Angadi ji that "Education should not merely be gathering knowledge, rather it should be about developing the mind to broaden the horizon of thinking". SAEF's AITM congratulated & greeted "Best of Luck" to all the graduating students for their future endeavours.



AITM MBA MIRROR A QUARTERLY E- NEWS LETTER

VOLUME II ISSUE II

ACADEMIC PERFORMANCE

Academic performance/achievement is the extent to which a student, teacher, or institution has attained their short or long-term educational goals and is measured either by continuous internal assessment or cumulative grade point average.

Proud moment to the Department of MBA. Third Semester students batch of 2021-23 had excellent performance in VTU Semester End Examinations held in the month of April/May 2023. Congratulations to all the student's.

Ms. Sonali Vernekar secured 77.86% marks and stand 'TOPPER' to the class". Mr. Chetan G. and Ms. Prasanna Kanekar secured second place by scoring 77.71% marks. Ms Muskhan Khazi secured third place by scoring 77.14% marks.

Congratulations to the Toppers!!!



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DEPARTMENT OF MBA Third Semester Toppers (Academic Year 2022-23)



Sonali Vernekar 77.86%



Chetan Goudappagol 77.71%



Prasanna Kanekar 77-71%



Muskhan Khazi 77.14%

Hearty Congratulations!!! Management, Administrator, Principal, Director and Staff

INTELLECTUAL TALK BY DR BHIMARAYA METRI DIRECTOR UM NACRU

DR. BHIMARAYA METRI, DIRECTOR, IIM NAGPUR

An intellectual talk on "Emerging trends in Engineering and Management" was organized by the Department of MBA on Thursday 8th June 2023. The resource person was Dr. Bhimaraya Metri, Director of Indian Institute of Management (IIM), Nagpur. Dr. Metri started the talk with emerging technologies and highlighted the latest trends in the field of IOT and 5G developments. Dr. Metri further said that emerging technologies will continue to be the most disruptive because they will create innovations and changes so drastic that we cannot overlook them.

There are five most disruptive technologies such as Artificial Intelligence (AI), Blockchain, 3D Printing, Virtual/Augmented Reality and Internet of Things (IoT) that are changing every aspect of our lives, he said. Overall the talk was extremely informative and knowledgeable.

Principal, Director MBA, Deans, HoDs, Faculty Members and Students were present for the session. Prof. Sheetal Pawar of Department of MBA introduced the resource person and proposed vote of thanks.



INTELLECTUAL TALK BY

DR. A. M. GURAV,

DEAN, DEPARTMENT OF COMMERCE AND MANAGEMENT, SHIVAJI UNIVERSITY, KOLHAPUR

An intellectual talk was organized for the students of Department of MBA on the topic "Managerial Effectiveness" on Saturday 24th June 2023. Dr. A. M. Gurav, Dean, Department of Management Studies, Shivaji University, Kolhapur was the resource person.

Dr. Gurav said that managerial effectiveness is nothing but manager's ability to achieve the organization's goals and balance employee expectations and development. An effective manager must ensure that work is completed efficiently and on time and both the employee and organization progress. Overall the session was very much interactive and informative.



INTELLECTUAL TALK BY

MR. VISHAL M. K., OPERATIONS MANAGER, ATIL, BELAGAVI

MBA@AITM organized an intellectual talk on "Career Opportunities in Digital Marketing" by Mr. Vishal M K, Operations Manager at ATIL, Belagavi. The objective was to orient the management students on importance of "Digital Marketing in corporate world.

Mr. Vishal in his talk shared his expertise and experiences in the field of digital marketing. He discussed different facets of digital marketing and emphasized the need for continuous learning in the field of digital marketing. The resource person explained SEO, Social Media Marketing, Content Marketing Affiliate Marketing and more. Mr. Vishal highlighted the significance of staying updated with the latest trends and technologies in the field. The talk provided valuable insights and practical tips for students to excel in digital marketing and leverage it in the future businesses.



STUDY VISIT TO MARATHA LIGHT INFANTRY REGIMENTAL CENTRE (MLRIC), BELAGAVI

Indian Armed Forces has it's own landmark in Management & Administration. Motivation, Discipline, Attitude, Morale Enhancement are the other concepts of learning from Armed Forces.

Students of MBA@AITM visited Maratha Light Infantry Regimental Centre with an objective to gain practical insights on Management concepts. Col. Tribhuvan Swapnil Viajanand, Dy. Commandant of MLIRC interacted with the students and briefed about army's approach to leadership, discipline, decision-making skills and effective communication.. Further, students learnt about different leadership styles and strategies adopted by armed forces from the interaction. Additionally, the students gained the insights on the significance of teamwork and collaboration within the army, fostering a sense of trust and mutual respect among its members. Finally the interaction concluded with understanding the importance of teamwork in achieving common goals is a valuable lesson that can be applied to various business scenarios.

Post interaction the students were taken over to the various places where the training is imparted to the armed forces. MLIRC Museum was also visited by the students.



STUDY VISIT TO VEGA AUTO ACCESSORIES PVT. LTD., BELAGAVI

With an objective to gain practical experience about different functional departments operating in an organization, the students of MBA@AITM visited Vega Auto Accessories Pvt. Ltd., Belagavi.

During the visit, the students observed processing of raw material, designing, production, machining, fabrication, assembly and quality check of helmets. The executives interacted with the students and briefed about the vision, mission and quality policy of the company. Vega has been a synonym for safety and quality for over three decades. We have been the protectors of bikers with a wide range of helmets manufactured with the highest standards of quality and comfort, said by the executive of HR department. The Vega's initiative towards innovation, use of advanced technology, quality materials used in the helmets such as fiberglass and carbon fiber.

This study visit to Vega Auto Accessories Pvt. Ltd., allowed management students to get knowledge about the importance of quality control and learned about the rigorous quality control measures implemented including adherence to safety standards set by regulatory bodies such as the Bureau of Indian Standards.



STUDY VISIT TO VINAYAK ISPAT PVT. LTD., HONAGA INDUSTRIAL ESTATE, BELAGAVI

Students of MBA@AITM had an opportunity to visit Vinayak Ispat Pvt Ltd., located at Honaga industrial estate Belagavi. The company is engaged in the manufacture and marketing of iron and steel products.

The study visit provided the students an insights into the manufacturing process of iron and steel starting from raw material procurement to finished product. During the visit, the students observed the various stages involved in the production of iron and steel and learned about the sourcing of raw materials such as iron ore, coal etc and how these materials are processed and transformed into products. The students were able to know about the machinery and equipment used in the manufacturing process as well as the safety measures implemented to ensure a smooth and efficient operation.

The visit to Vinayak Ispat Pvt. Ltd., allowed the management students to gain practical knowledge about the iron and steel industry. The students also learned about the functioning of finance, HRM and production, inventory and supply chain departments in an organization. The students also had an opportunity to understand the challenges faced by the steel industry such as fluctuating raw material prices and market demand. Interacting with the employees of Vinayak Ispat Pvt. Ltd., management students were able to gain insights into the management and operational aspects of the company. Overall the visit was very much informative and content full.



MATTER – I MANAGEMENT APTITUDE TEST TO ESTABLISH RAPPORT An Inter- Mentor Group Competition

In order to break the monotony of the routine class, MBA@AITM initiated several activities under the banner MATTER, an inter-mentor group competition for students.

MATTER – I, an Inter-Mentor Group Competition was organized on 8th and 9th May 2023 for MBA first semester students at MBA@AITM. The basic objective of conducting this event was to give a platform to management students to exhibit their talent and develop competitive spirit amongst students. Dr. D H Rao, Academic Advisor of AITM was the special invitee for the inauguration of the event. Dr. S R Bharamanaikar, Professor in the Department of MBA @AITM, Belgavi also graced the occasion.

Several activities such as New Product Development (NPD), Packaging, Business Plan, Quiz, Presentations on Institutions Promoting Entrepreneurship and Devil Follows were conducted to test each student's potential. The best team performing students were awarded with certificates.



CULTURAL MANIA AS A PART OF MATTER - I

As a part of MATTER-I, Cultural Mania, a cultural event was organized for the students that showcased a variety of talents including singing, dancing, and a ramp walk. The event provided a platform for students to exhibit their creative skills and cultural diversity.

During the event participants showcased their vocal talents through solo performances, duets and group performances in the singing segment. The dance segment featured a diverse range of dance forms and styles, captivating the audience with grace, energy and creativity. The ramp walk highlighted the participants' fashion sense and confidence. Overall, the event celebrated the fusion of creativity, talent and cultural expression. The cultural event was organized by MBA@AITM with an aim to promote cultural exchange and appreciation while fostering a sense of unity and integrity.

The event showcased the rich diversity within the department and provided an engaging and entertaining experience for both participants and the audience.



VENCER - 2023

A TWO-DAY NATIONAL LEVEL TECHNO-CULTURAL FEST

The most awaited event of the year VENCER-2023 was organized at SAEF's Angadi Institute of Technology & Management (AITM), Belagavi on 11th and 12th May, 2023. The function was graced by Shri. Raju Joshi, Administrator, SAEF, Dr. Anand Deshpande, Principal and Director of AITM, Prof. Gautam Dematti, Cultural Secretary, AITM. Miss Nikita Sankpal and Mr. Prasad Desai the students coordinators of the event.

The objective of organizing this fest was to promote participation from students of all colleges, so that students can explore and enhance their technical skills, showcase their talent in cultural and technical events, boost their confidence, communication and interpersonal skills.

VENCER-2023 witnessed many participants from different colleges of Belagavi who participated in the various events conducted by all the departments of AITM. The event had musical performance from Prof. V. V. Hosallimath, Assistant Professor, AITM and Mr. Omkar Patil from Nivedarpana Academy of Music and Arts Belagavi. The Winners of the event were felicitated with trophies, exciting cash prizes and certificates for the participants. The fest comprised of various Technical & Non-Technical events like Paper Presentation, Project Presentation, Debate, Electrical Puzzle, Auto Quiz, Auto CAD Modeling, Best Manager, Round Table, Escape Room, Photography , Videography, Carrom, Fashion show, Painting, Tug of War, Chess, Sherlock Holmes, Dance, Treasure Hunt, Mix Box Cricket, Football and many more organized by all the departments of AITM.



VISIT TO MAHESH FOUNDATION, BELAGAVI A CSR INITIATIVE BY MANAGEMENT STUDENTS

The students of MBA@AITM visited Mahesh Foundation, a NGO that runs a care home called Ashakiran for HIV-infected children between the ages of 6 and 18. The foundation was established in 2008 by Mahesh Jadhav, after he encountered a 4-year-old boy in a government hospital in Belagavi. The care home, Ashakiran, provides a safe shelter for these children and has become a heaven for them. Over the years, the foundation has successfully sheltered 101 children and has reached over 2000 beneficiaries through its various programs and initiatives.

During the visit, MBA students observed that the foundation has state-of-the art technology in its teaching methods. The classrooms are equipped with computers and smart boards, which enhances the learning experience for the children. Most of the corporate houses have extended their hands by providing needed resources as part of their Corporate Social Responsibility (CSR). Management students were impressed by the dedication and commitment of Mahesh Foundation in providing facilities and nurturing environment for the HIV-infected children.

MBA students donated note books for the students of Mahesh Foundation. as part of CSR,.



BELAGAVI ENTREPRENEURS SUMMIT - 2023

The students of SAEF's Angadi Institute of Technology and Management (AITM), Belagavi participated in the "Belagavi Entrepreneurs' Summit – 2023" at Visvesvaraya Technological University (VTU), Belagavi on June 23rd & 24th 2023. This event was the foundation for setting up Belagavi as the Hub of Innovation & Entrepreneurship. Series of activities like mentoring, brainstorming, and investor connect was conducted for all the students so that they can think of starting their own companies.

India is the fastest-growing economy in the world, with a massive growth vision. For such growth, ambition, and vision, every region, city, and person has a big role to play. And so does Belagavi. Belagavi has always been a prime example of Entrepreneurship and will play a role in India's growth in the coming years. The need of the hour is to consolidate the global and local efforts to bring about a concentrated effort to drive exponential growth.

The Leaders and Entrepreneurs from the Belagavi district have shared their success stories. The Summit also witnessed the growth potential, areas of interest and creating an ecosystem that can nurture new entrepreneurs to grow and succeed in this growth market.



LABOUR DAY CELEBRATION

The students of MBA@AITM had organized a special program on the occasion of **"Labour Day" on** 2nd May to honor and appreciate the non-teaching staff including peons, house keeping staff and attendants for their hard work and dedication. The program aimed to recognize the valuable contributions of these individuals in maintaining the smooth functioning of the institution. Dr. Suresh Babu from Department of Civil Engineering was the special invitee for the function.

The program began with a warm welcome and introduction of the non-teaching staff to the Department of MBA thereby highlighting their roles and responsibilities within the organization. The students then expressed their views. The students also expressed their gratitude and acknowledged the importance of their work in making the campus "Clean and Green".

As a token of appreciation, MBA students presented gifts to each non-teaching staff. A high tea was also arranged at the end and expressed thanks for their hard work and dedication.



TRAINING AND PLACEMENT CELL

The institute has well established placement headed by Training & Placement Officer (TPO). The placement cell prepares the students to face campus interviews by imparting training in Aptitude Skills, Verbal Ability, Quantitative & Logical Reasoning, Body Language, Resume Writing, Interview Skills, Group Discussions etc.

PRE-PLACEMENT TRAINING

Communication and Presentation Skills: One of the most significant reasons for teaching communication and presentation skills to MBA aspirants is to prepare them for managerial positions at top organizations. MBA@AITM conducts Corporate News Analysis (CNA) on daily basis, wherein each student will be reading corporate news and give presentation on an eminent entrepreneur or business organization. This will enable the students to enhance their English vocabulary, communication and presentation skills.

Aptitude Skills: An aptitude is a component of a competence to do a certain kind of work at a certain level. An aptitude test evaluates student's ability/potential to succeed in a specific task. MBA@AITM imparts training on these skills by conducting workshops & seminars at regular interval. Aptitude training will help the students to face online/offline aptitude tests which are eliminatory rounds in the recruitment process of corporate organizations.

Soft Skills : Soft skills are non-technical skills that facilitate the employee to work efficiently. These skills include interpersonal skills, leadership teamwork, creativity, Time management, problem solving skills etc. MBA@AITM persistently struggles hard in building these skills amongst students by organizing value-added activities on regular basis.



Aishwarya Patil Alliant Group



Amit Hosamani Skynet Electronic Pyt. Ltd. (Oppo)



Shreya Bijagarni Aegus Foundation



Northern Trust



Kanakalakshmi S.



Northern Trust



Suraj Patil Shriram General Insurance co. Ltd.



PLACEMENTS

VOLUME II ISSUE II

AN INTERVIEW WITH SUCCESSFUL ENTREPRENEUR



MR. MAHESH BHIRANGI Managing Director, Pragati Engineering Belgaum Pvt. Ltd., Belagavi

Welcome to our exclusive interview with Mr. Mahesh Bhirangi, the Managing Director of Pragati Engineering Belgaum Pvt. Ltd., With a career spanning over two decades, Mr. Bhirangi has emerged as a leading entrepreneur in the manufacturing industry. From humble beginning to establishing a successful product-based manufacturing organization, his journey is an inspiration to aspiring entrepreneurs and business enthusiasts alike.

Early Years and Entrepreneurial Journey

Mr. Mahesh Bhirangi embarked on his entrepreneurial journey soon after his graduation. After gaining four years of valuable experience working with Crompton Greaves Ltd, he decided to venture into the business in 1995-96. Starting with a machine shop that focused on machining components based on customer specifications, Mr. Bhirangi quickly made a name for himself in the industry.

Expertise in the IT Field

Recognizing the potential of the IT industry, Mr. Bhirangi immersed himself in the field and gained expertise for five years from 2000 to 2005. This strategic move allowed him to expand his horizons and acquire valuable knowledge in the rapidly evolving IT landscape. His foray into the IT sector further enhanced his entrepreneurial acumen and laid a solid foundation for future growth.

Transition to Product-Based Manufacturing

In 2007, Mr. Bhirangi and his team embarked on a new venture by establishing a facility dedicated to manufacturing their own products. This marked a significant milestone in their journey, transitioning from a service-oriented organization catering to custom component machining to a product-based enterprise. With a focus on manufacturing products tailored to meet customer demands, Pragati Engineering Belgaum Pvt . Ltd ., thrived under Mr. Bhirangi's leadership.

Years of Experience and Industrial Expertise

For the past 15 years, Mr. Mahesh Bhirangi has been a driving force in the industrial sector, consistently delivering exceptional products and services to clients. His commitment to quality, innovation, and customer satisfaction has propelled his company to new heights, establishing it as a prominent player in the manufacturing industry. Through his extensive experience and deep understanding of the industrial landscape, Mr. Bhirangi has become a trusted name in the business community.

AN INTERVIEW WITH SUCCESSFUL ENTREPRENEUR

INTERVIEW:

 Brief about vision, mission and quality policy of Pragati Engineering Belgaum Pvt. Ltd. The vision of Pragati Engineering Belgaum Pvt. Ltd., is to develop world-class products and services while also attracting and retaining talented individuals.

The mission to build world-class products and services, aiming to gain a competitive advantage in the market.

The company has a strong focus on serving customers on time and delivering high-quality products, providing them with a competitive advantage in their respective markets.

2. What inspired you to get into the idea of Engineering Works?

My previous job experience inspired me to get into my work, where in 2007 we started a new facility where we manufactured our own products, that is how we moved over from set up which was mainly based on producing components based on customers drawings to a product based organization where we have our own products and its almost been 15 years we are into this field.

3. "Do I know, what I am doing", when did you realize?

I have been so focused in my work that I haven't noticed the passage of time. My belief is that once I reach my goal, it's time to rest, so I haven't bothered to reflect. However, it's important to pause and evaluate one's progress to identify new opportunities and areas for growth. Taking breaks and gaining perspective can enhance one's overall effectiveness and well-being.

4. What challenges did you face when this business was to b e established ?

The enterprise faces various challenges such as the procurement of land and building, obtaining licenses and government approvals, ensuring timely completion of infrastructure development, attracting talented manpower, and being situated outside the city.

5. Do you believe that there is a winning formula for becoming a successful Entrepreneur?

There is no predefined winning formula; rather, it needs to be discovered through our efforts. Winning does not have specific number of steps, such as five or ten. However, a commonly recognized winning formula often involves being passionate about our work and combining hard work with smart work.

6. What do you enjoy most about your Business ?

Whenever I arrive at work, there is always a new challenge awaiting for me. Facing these challenges not only motivates me to work but also brings me a sense of enjoyment. That thing helps to enjoy my work.

AN INTERVIEW WITH SUCCESSFUL ENTREPRENEUR

7. What according to you is the most difficult thing about building an empire from scratch ? Building an empire from scratch entails numerous challenges, but perhaps the most difficult aspect is acquiring and retaining the right talent. It requires identifying individuals with the necessary skills, expertise, and dedication to contribute to the empire's growth. Additionally, building a team of hardworking people who are willing to put in concentrated efforts is crucial. The ability to attract, motivate, and retain talented individuals who align with the empire's vision is key to overcoming obstacles and achieving long-term success.

8. What Entrepreneurial tricks have you discovered to keep business going ?

In the realm of entrepreneurship, there are several tricks that can help keep a business going. Firstly, maintaining a continuous passion for the venture is crucial. Secondly, finding happiness in what one is doing is important. When entrepreneurs enjoy their work, they are more likely to stay motivated and productive. Believing in the mission and purpose of the business is another essential trick. Confidence in their abilities and the potential for success is vital, as it empowers entrepreneurs to take risks, make decisions and seize opportunities. Lastly, being prepared to embrace challenges is key. Entrepreneurs should have a mindset that embraces learning, adaptation, and problem-solving.

9. Do the decisions we make today help people and planet tomorrow?

Yes, they help both people and planet, as it depends on individuals mindset related to the operations. We have developed sustainable operations and it required lot of practice, definitely the decisions will help people and planet tomorrow.

10. What is your most satisfying Entrepreneurial moment so far?

One of his most satisfying entrepreneurial moments was when my business successfully moved from its previous location. This move symbolized growth and progress for my company, demonstrating that it had outgrown its previous limitations and was ready for new opportunities. The process of relocating a business can be challenging, requiring careful planning, coordination and investment. Therefore, the successful transition to a new location was a significant accomplishment for me and my team. Additionally, the acceptance of my company's products in the market was another rewarding experience. Seeing customers appreciate and embrace my company's offerings provided a sense of validation and fulfillment, confirming that my hard work and dedication had paid off. Finally, my belief is that there are still more satisfying moments to come, indicating my optimistic outlook for the future of my entrepreneurial journey.

AN INTERVIEW WITH SUCCESSFUL ENTREPRENEUR

11. How do all these decisions affect your personal life?

These decisions which I take, at the end of the day give me happiness and I feel satisfied that I have contributed to myself, the society and to the planet. I personally believe that the decisions we take gives out good results.

12. What advice would you like to give to the students who want to become entrepreneurs?

The current generation has lot of qualities which make me learn through them but at the same time if they are passionate, they should continue their passion. Today's generation is not afraid of failing and in the journey of entrepreneurship it is better to fail at the early stage rather than later.

13. What message would you like to give to the society?

Society has blessed me with lot of things and I hope I can give back to society and let us work together to make sustainable future not only for us but the upcoming generation..



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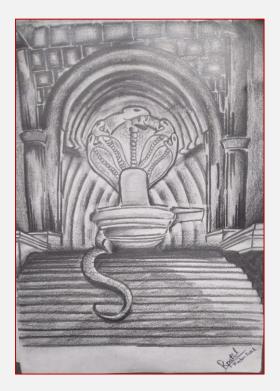


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Amman Mulla MBA Second Semester



Kedar Patil MBA Second Semester

STUDENTS CORNER

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Yuvaraj KD

MBA 1st

माँ

माँ वो हैं, जिसने मुझे चलना सिखाया,

माँ वो हैं, जिसने मुझे पढना सिखाया,

पापा का कंधा भी चाहिये लेकिन माँ की आंचल अच्छी लगती है।

हर उस सिपाही को सरहद पर अपनी माँ याद आती है। आँसू पीकर सपने संवारती है, माँ। माँ शब्द सुनकर हिम्मत आती है।

गर्व है मुझे ईस बात की, कि भगवान ने तुझे बनाया, वरना तेरे बिना तो पूरा संसार अधूरा रह जाता माँ

पापा

पापा वो है, जो खुद दुःख में रहकर हमें खुशियाँ दे !

कन्धों पर बिठाकर दुनिया दिखाये, पर मन-ही-मन में आंसू छुपाये, खुशियाँ जहां की सारी मिल जाये, जब पापा की गोद में झपकी मिल जाये। हमारा हिंदु धर्म कहता है की ऐसा कोई शस्त्र नहीं जो घाव का कमाल समझ सके और ऐसा कोई शास्त्र नहीं जो बाप का दिल समझ सके

जिसने सोचा नहीं कभी खुद के बारे में, पाया कुछ नहीं आपने, मुझे जिन्दगी भर दिया है।

> आसमान में उड़ने की आजादी दी, वो खुद धरती पर मजदूरी करते रहे। मेरे पापा आपके बिना ये संसार अधूरा है..



Yuvaraj K. Devadakar MBA Second Semester

VOLUME II ISSUE II

ALUMNI CORNER



Kartik Kusabi Batch - 2017-2019

Studying at SAEF's Angadi Institute of Technology and Management was a fulfilling and enriching experience. I am grateful to the institution, the faculty members and the entire staff for making my journey as a student so memorable. Not only did the university help me gain knowledge in my field but the institute also provided topnotch facilities that contributed to my overall growth and development as an individual.

I am thankful for the opportunities and support I received during my time at the SAEF's AITM. Currently I am working with Aequs Pvt. Ltd., Hattaragi Belagavi. Designation - Executive HR

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